Solutions & Success
The Inside Story

Veltec Networks Delivers Essential Linux Server Upgrades to GreenSand Networks

When GreenSand Networks decided to outsource their IT, Veltec Networks upgraded, optimized and secured their infrastructure, giving them the room they needed to grow as a business.

Based in Santa Clara, GreenSand Networks is a technology engineering company working on cutting edge data communications device development. They currently employ fifteen staff who rely heavily on shared networking to complete design and verification tasks in their day-to-day business.

Veltec
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When GreenSand Networks was formed as a startup company in 2014 they handled their IT internally. As their personnel increased, so did their need for networking expertise.

"When we started, we were able to handle a few sets of computers with very simplified connections. After we grew to four or five people, we didn't have the know-how to handle a larger network," says GreenSand Networks' VP of Engineering Hong Jiang.

GreenSand Networks searched for a reliable company to help them meet their needs. They found Veltec Networks via the internet and after an initial meeting, evaluation and proposal, they brought them in to manage their IT infrastructure.

The Situation:
A technology engineering company requires professional and dependable IT management.

GreenSand Networks was using a mixed environment of Windows and Linux. When Veltec Networks took over the management of their IT, they upgraded and reconfigured their Linux servers to a more optimal setup that would be capable of handling the increased workload as their staff grew. They moved GreenSand Networks to Comcast, giving them a more robust and reliable ISP and configured their VPN and firewall so that staff could work remotely.

"They did what is essential to us and what we could not," says Hong Jiang.

Veltec Networks installed industrial-grade antivirus and a managed online backup solution to ensure that GreenSand Networks' data is secured against outside threats and can be recovered in the event of any disaster. Remote management and monitoring software allow Veltec Networks to continuously oversee and optimize their network health.

The Situation:
Trusting Veltec Networks for indispensable IT support and Linux server expertise.

Veltec Networks has become GreenSand Networks' outsourced IT department. They manage all ongoing aspects of their infrastructure, including:

➤ **Proactive Security Solutions** - Veltec Networks ensures that systems are protected against all forms of intrusion using industry-leading firewalls, antivirus and active security monitoring.

➤ **On-Site and Remote Service** – Veltec Networks staff are always available so clients can avoid or minimize downtime with any questions or issues that may occur.

➤ **Project Support & Vendor Management** – Veltec Networks provides expertise in planning for future hardware and software upgrades, giving their clients the edge they need in competitive markets.

GreenSand Networks is a happy customer and highly recommends Veltec Networks to other businesses.

> *Their service quality and charge rate is very reasonable."*
>
> **- Hong Jiang,** GreenSand Networks' VP of Engineering

Veltec Networks delivers exceptional IT security, productivity and value to their clients. Contact us right away at **(408) 849-4441** or **info@veltecnetworks.com** to benefit from our complete Managed IT Services.

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